



Prospect Questionnaire for Client Care Center Services – Scoring Key

The goal of this questionnaire is to determine if your client is a suitable candidate for an interview with Stuart Siegel, Director of the Client Care Center.

ADVISOR: *“This brief questionnaire will give us an indication of whether or not you might benefit from a private consult with the director of the CFS Client Care Center and the services they provide.”*

1. Does your student know what they want to accomplish by going to college? **No =2 pt**
2. Has your student completed an in-depth personality profile and understands the relationship between personality type and career satisfaction? **No = 2 pt**
3. Has your student identified a probable career path? **No = 1 pt**
4. Does your child know what college major will support their probable career path? **No = 2 pt**
5. Has your child identified colleges and universities that offer strong curriculums in the major they wish to pursue? **No = 2 pts**
6. Does your child know what information to research and where to find it to help make an informed college decision? **No = 2 pts**
7. Is your child communicative with you about the college application process? **No = 3 pt**
8. Does your student have concerns about the college application process (essays, brag sheets, letters of recommendations, getting in)? **Yes = 2 pts**
9. Would your student appreciate personalized assistance with prioritizing, organizing and completing all of the tasks required in the college application process? **Yes = 3 pts**

Scoring:

- **0 to 5 points** = Probably not a candidate
- **6 to 10 points** = Good candidate
- **11 to 19 points** = Very good candidate

Advisor: *“Based on your answers it appears that you are good/very good candidate for a consult. They can work with a limited number of students, so we'll have to see if they have an opening available.”*

Next step – contact Stuart Siegel at 814.528.5243 to schedule 30-minute conference call between you (advisor), parents and Stuart via Skype, Facetime or teleconference.